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February 23, 1967

  
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Reference: Request for Proposal No. RD-10-67  
Project No. 09017

  
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 has made a thorough study of the "Development Objectives" established in the Request for Proposal No. RD-10-67 and although it feels that it would be qualified as a corporate entity to successfully undertake the implementation of the proposal it would submit, it cannot at this time submit the required response because of the limitations imposed on the personnel who were cleared to review, analyse and prepare the response to the RFP.

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While at the moment the people we would like to assign to an examination of your total problem as described in the RFP are not presently cleared as mentioned above, we nevertheless feel there are important aspects of this problem which should be considered.

Regardless of the physical means eventually developed for the handling of the different classes of filed materials, maps, drawings, photographs, reports, etc., some comprehensive means of indexing must be applied in order that these files may be readily accessible to your community. We feel that the philosophy of identifying specific descriptive key words, geographical locations, numerical information, pictorial information, etc., must be integrated with an essentially real-time search strategy and capability. In other words mere convenience of physical storage will not provide your users with the information they need at the time they need it.

Therefore, we would like the opportunity of submitting a proposal for an approach to the overall indexing and search requirements of your operation. We feel that we can provide you with some

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of the benefits of our many years of experience in this area even under the security constraints which have been imposed, but before proceeding we would like some indication as to your reaction to this suggestion.

In accordance with the RFP, I am returning the original letter, 2 copies of the "Development Objectives" and "Specifications No. DB-1001" to the above address, attention [Redacted]

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Very truly yours,

[Redacted]

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cc:

[Redacted]

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